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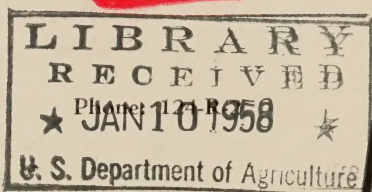
# *Northern Grown* **EVERGREENS**

*Seedlings*  
*Transplants*

**GROWER'S GUIDE**

**Wholesale List For**

**1958**



***Eccles Nurseries***

**RIMERSBURG, PA.**

**CLARION COUNTY**

# ECCLES NURSERIES

Growers of  
**Quality Seedlings and  
Transplants**



Nursery Located on Route 68,  
¼ Mile North of Rimersburg

#### REFERENCE:

Dun & Bradstreet, Inc.

First Seneca Bank & Trust, Rimersburg, Pa.

#### MEMBER:

Pennsylvania Nurserymen's Association

Pennsylvania Forestry Association

Pennsylvania Christmas Tree Growers' Assn.

Ohio Christmas Tree Growers' Association

New York Christmas Tree Growers' Assn.

### *Special Offer*

A CHRISTMAS TREE PLANTING

25 each of four most popular species

**100 Seedlings — \$4.00 (Postpaid)**

ECCLES NURSERIES

# *Notes*

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**VISIT OUR EXHIBIT  
at the  
PENNSYLVANIA FARM SHOW  
Space 564, Section E**

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**Order Eccles Stock Early**

# Notes

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VISIT OUR EXHIBIT

at the

PENNSYLVANIA FARM SHOW

Space 584, Section 2

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**Order Eccles Stock Early**



# Plant

## QUALITY SEEDLINGS

Every landowner can grow good quality Christmas trees profitably. It can't be done by just buying, planting and forgetting. This theory is advanced by many seedling growers but anyone knows that any crop needs some care.

The first consideration in planting a few idle acres should be planting stock. Don't purchase your seedlings because of low prices. Almost all nurseries with quality stock are in the same price range. Buy good stock of known origin, with which the grower has had Christmas tree experience.

Buy your seedlings from a nursery interested in your program — one who will assist you with future growing problems. We, here at Eccles Nurseries, publish regular bulletins dealing with new methods of growing good quality trees. In other words, we are interested in your success because if you are a success you are a future customer. We want you to know every answer in growing quality Christmas trees.

In mailing your order for seedlings ask for available back issues of "The Green Thumb." File these away for future reference.

### "BUY FROM ECCLES"

#### *Here's Why*

1. Future help in selling your trees.
2. Annual Green Thumb educational catalogues.
3. Good quality seedlings of known origin.
4. Courteous service.

# ECCLES NURSERIES

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## Planting Guide

Place your order now while the sizes and species are available. Give second choice on late orders.



Sheared Scotch Pine

### *Eccles Scotch Pine*

Presently the most popular pine in the Eastern United States. Distinguished by its medium length needle and light green color. Scotch is a "must" for a beginner in Christmas tree growing, often developing into a beautiful Christmas tree with no shearing. This is especially true when seedlings of Eccles Scotch are planted. We have found this species to be a slower grower in our plantings, therefore requiring very little attention to become marketable.

#### Available in Five Sizes this Spring

- 7-14" — Seedlings. Large 3-yr. stock.
- 5-10" — Special grade. Ideal for machine planting.
- 4- 8" — Seedlings, 2-yr. Good quality.
- 3- 6" — Seedlings, 2-yr. Excellent size to select.
- 2- 4" — Seedlings, 2-yr. Save by transplanting.

## Red Pine

For certain areas, Red Pine is the ideal Christmas tree. Its value as a timber tree is very good and if it doesn't move as a Christmas tree it will always pay off as marketable timber. A block of Red Pine should be considered in any plantation.



### Available in One Size Only

4-8" — Seedlings, 3-yr. Good quality. A limited supply.



## Austrian Pine

Rapidly gaining in popularity as a Christmas tree. Good color each season with long, stiff needles which make it ideal for shearing. Austrian has excellent timber possibilities and should be given great consideration in any planting schedule.

### Available in Two Sizes

7-14" — Seedlings, 3-yr. Heavy stock, good seller.

3-6" — Seedlings, 2-yr. Good regular size.

The following examples illustrate the application of the Special Discount on all sizes of **Scotch Pine Seedlings** (not considering shipping charges, to which discount does not apply).

3-yr. Scotch Pine, 7-14"

Regular price, \$35.00 per M. Less 10%, **\$31.50.**

2-yr. Scotch Pine, 4-8"

Regular price, \$25.00 per M. Less 10%, **\$22.50.**

In addition to the above net prices, there is an additional 5% discount when quantities of Scotch Pine ordered are 20,000 or more.



# Douglas Fir

Douglas Fir is a slow grower but will always produce number one Christmas trees with little shearing. Planting sites with high elevations and preferably north slopes are best suited for this species. Do not plant them in frost pockets or at low elevations.

Our stock was produced from the "Colorado Blue Douglas Fir" seed origin which we consider winter hardy, if planted on selected sites.



## Available in Three Sizes

- 5-12" — Transplants, 2-3. Heavy stock. A limited supply.
- 4- 8" — Seedlings, 3-yr. Good size. Excellent color.
- 2- 4" — Seedlings, 2-yr. Excellent for transplanting.



# Norway Spruce

Norway Spruce is perhaps the most popular of the spruce family for the Christmas tree grower. Its much more rapid growth than other spruces and beautiful color place it among the leaders in popular demand. A desire for rich moist soil and

little need of shearing are its chief characteristics.

## Available in Four Sizes

- 6-15" — Transplants, 2-3. Excellent stock, limited amount.
- 6-12" — Seedlings, 3-yr. Top quality seedlings. Order now.
- 4- 8" — Seedlings, 3-yr. Good stock, small supply.
- 2- 4" — Seedlings, 2-yr. Very stocky.



## Colorado Blue Spruce

The leading ornamental tree of the spruces, an excellent Christmas tree but a very slow grower. Likes deep moist soil with little shearing necessary. Top prices can always be obtained from the Colorado Blue Spruce as Christmas tree or ornamental.



### Available in Four Sizes this Spring

- 4-8" — Transplants, 2-2. Very good stock, limited quantity.
- 5-12" — Transplants, 2-3. Top quality.
- 4-8" — Seedlings, 3-yr. Economical size to select.
- 2-4" — Seedlings, 2-yr. Ideal for transplanting.



## White Spruce

White Spruce is becoming more popular as a Christmas tree although its growth is somewhat slower than Norway Spruce. No shearing is required on this specie to produce excellent Christmas trees.

### Available in One Size this Spring

- 5-9" — Seedling, 3-yr. Top quality, limited quantity.

## Chinese Chestnut

A blight resistant chestnut tree with fruit comparable with that of bygone days. Many tree growers are finding a place for a few chestnut trees on their farms. A very good market exists both for eating and seed. Plant a few this year. Requires two plants for pollination.

### Available This Spring

- 2-yr Seedlings ..... 8-16"

# ECCLES . . . Complete 1958 Price List

## Eccles Nurseries - Rimersburg, Pa.

ORDER NOW — Avoid Being Disappointed on Size and Specie Wanted.

### Seedlings

#### PINE

| Scotch Pine — Eccles        | Per<br>100 | Per<br>1000 | Postage<br>Per 1000 |
|-----------------------------|------------|-------------|---------------------|
| 3-yr. Seedling, 7-14" ..... | \$6.00     | \$35.00     | \$2.00              |
| Special Grade, 5-10" .....  | 6.00       | 35.00       | 1.75                |
| 2-yr. Seedling, 4-8" .....  | 5.00       | 25.00       | 1.50                |
| 2-yr. Seedling, 3-6" .....  | 4.00       | 20.00       | 1.50                |
| 2-yr. Seedling, 2-4" .....  | 3.00       | 10.00       | 1.00                |

#### Austrian Pine

|                             |        |         |        |
|-----------------------------|--------|---------|--------|
| 3-yr. Seedling, 7-14" ..... | \$6.00 | \$40.00 | \$2.00 |
| 2-yr. Seedling, 3-6" .....  | 5.00   | 25.00   | 1.50   |

#### Red Pine

|                            |        |         |        |
|----------------------------|--------|---------|--------|
| 3-yr. Seedling, 4-8" ..... | \$7.00 | \$35.00 | \$1.50 |
|----------------------------|--------|---------|--------|

#### White Pine

|                            |        |         |        |
|----------------------------|--------|---------|--------|
| 2-yr. Seedling, 2-4" ..... | \$5.00 | \$25.00 | \$1.25 |
|----------------------------|--------|---------|--------|

#### SPRUCE - FIR

#### White Spruce

|                            |        |         |        |
|----------------------------|--------|---------|--------|
| 3-yr. Seedling, 5-9" ..... | \$7.00 | \$40.00 | \$2.00 |
|----------------------------|--------|---------|--------|

#### Norway Spruce

|                             |        |         |        |
|-----------------------------|--------|---------|--------|
| 3-yr. Seedling, 6-12" ..... | \$7.00 | \$40.00 | \$2.25 |
| 3-yr. Seedling, 4-8" .....  | 6.00   | 35.00   | 2.00   |
| 2-yr. Seedling, 2-4" .....  | 4.00   | 25.00   | 1.00   |

#### Colorado Blue Spruce

|                            |        |         |        |
|----------------------------|--------|---------|--------|
| 3-yr. Seedling, 4-8" ..... | \$8.00 | \$45.00 | \$2.00 |
| 2-yr. Seedling, 2-4" ..... | 5.00   | 25.00   | 1.00   |

#### Douglas Fir

|                            |        |         |        |
|----------------------------|--------|---------|--------|
| 3-yr. Seedling, 4-8" ..... | \$7.00 | \$40.00 | \$2.00 |
| 2-yr. Seedling, 2-4" ..... | 5.00   | 25.00   | 1.00   |

#### Concolor Fir

|                            |        |         |        |
|----------------------------|--------|---------|--------|
| 2-yr. Seedling, 2-4" ..... | \$6.00 | \$35.00 | \$1.00 |
|----------------------------|--------|---------|--------|

### Transplants

#### Norway Spruce

|                             | Per 100 | Per 1000 |
|-----------------------------|---------|----------|
| 2-3 Transplant, 6-15" ..... | \$10.00 | \$75.00  |

#### Douglas Fir

|                             |         |         |
|-----------------------------|---------|---------|
| 2-3 Transplant, 5-12" ..... | \$10.00 | \$75.00 |
|-----------------------------|---------|---------|

#### Colorado Blue Spruce

|                             |         |          |
|-----------------------------|---------|----------|
| 2-3 Transplant, 5-12" ..... | \$15.00 | \$120.00 |
| 2-2 Transplant, 4-8" .....  | 12.00   | 100.00   |

#### Chinese Chestnut

2-yr. Seedling, 8-16" — 50 cents each

All prices are subject to a 5% discount on quantities of 20,000 or more.

Orders to be accepted must be accompanied by a deposit of 25%. Balance prior to delivery or C.O.D.

Prices are subject to Sales Tax to Pennsylvania customers only unless exemption certificate is filed.

Transplants will be shipped express collect if quantities exceed 200.

Pruning Shears available with  
Rubber Grip Handles — \$4.50 pair

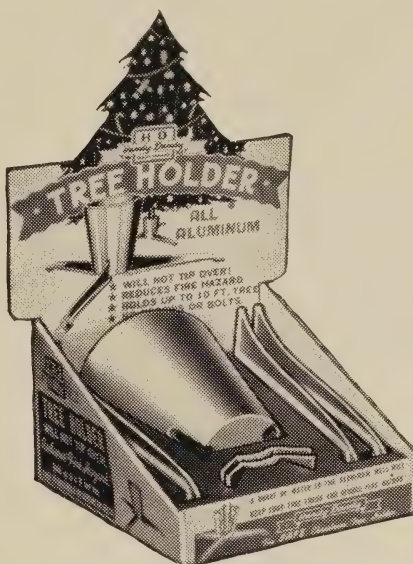
### Save — Save — Save

In appreciation of the wonderful business that we have enjoyed over the past 15 years, we offer you a special discount of 10% on all sizes of Scotch Pine in addition to the 5% quantity discount on 20,000 or more seedlings.





## Handy Dandy Tree Holder



We can offer you a chance for extra sales by offering you dealer prices. Don't miss out. It's New. It's Different.

## "Why not be proud of Our Nursery Stock?"

Remarks from satisfied customers who used our seedlings for establishing their plantations during the year 1957:

PENNSYLVANIA — "The finest stock I have bought in my eight years. You can depend on my spring order."

NEW YORK — "The trees arrived in good shape and appear to be very satisfactory."

OHIO — "Trees were in good condition — excellent stock."

NOVA SCOTIA — "I was very satisfied with your plants and would like to deal with you in the future."

PENNSYLVANIA — "Please send . . . (additional stock) . . . We are very pleased with our last order we received two weeks ago."

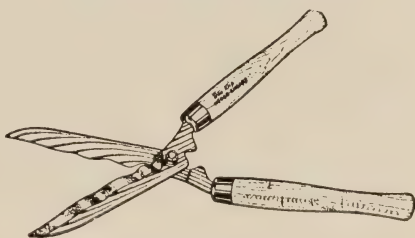
PENNSYLVANIA — "I am very much pleased with the trees. Thank you for such nice stock."

# *Steps to Consider in* **Planning a Christmas Tree Plantation**

## **1. Species to Plant**

The Christmas tree retail market answers this. What trees are most popular in your area? Usually two or three species get the most call. Never specialize in one variety; the danger of disease in that particular one would take you off the market. It's

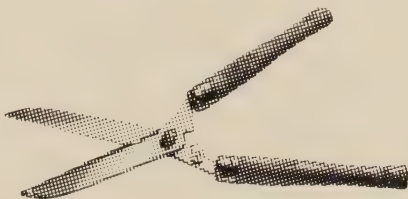
### *Pruning Shears*



#### **Model DK-505**

These scientifically designed shears make this the most efficient tool for shearing Christmas trees. The hollow ground blades are thru-hardened and made of hi-carbon steel. Light weight durable handles, rubber bumper. Length 21" with 8½" cutting stroke.

Price \$4.70 per pair, \$.30 postage and in Pennsylvania 3% sales tax.



#### **Model DK-507**

This is Doo-Klip's topnotch performer with durable wood handles with plated ferrules and the polished hi-carbon steel blades are hollow ground to maintain a keen cutting edge. The special rubber bumper absorbs the shock of day-long shearing.

\$4.70 per pair, plus \$.30 postage and in Pennsylvania 3% sales tax.

better to be safe than sorry. Prices fluctuate as well as the possibilities of a glutted market in one specie.

## 2. Spacing

This is a controversial subject. We have always used 5 x 5' spacing with good results but some of these trees prove to be quite close as they grow larger. Probably 6 x 6' would be the ideal spacing for most species. Number of trees required per acre for the following spacings: 4 x 4' — 2720 trees; 5 x 5' — 1740 trees; 6 x 6' — 1210 trees.



This customer followed the Green Thumb shearing method. First plantation a success.

## 3. Planting

Trees should be planted in blocks for easier marketing. Road ways and fire lanes should be quite frequent to give access to the plantations at all times. Think in terms of how you are going to sell, cutting yourself or selling on the stump. It's much easier to count and divide in the original planting than at marketing time.

Machine planting has proved very successful. Good straight rows are assured as well as assurance of getting stock in quick, not having to worry about long periods of nice weather. Write for planter information.

Hand planting is now being done chiefly with a "planting bar." This speeds up the planting as well as eliminating excessive stooping. Planting bars are available at Eccles Nurseries for \$3.75 each. Two men work well, with one making the holes and the other inserting the seedlings. Approximately 2000 per day can be planted in this manner.

## 4. Care of Seedlings on Arrival

This is often the difference between success and failure in the entire program. On receipt of stock extreme caution should be observed in assuring that the roots are never exposed directly to sun or wind.



If immediate planting is impossible, heel the trees in a long trench deep enough to completely cover the roots. Replace the earth, tramping it firmly to prevent air from entering. Water often and see that seedlings are placed in buckets of water when taken to the field.

### 5. Planting Time

Best results are usually obtained from Spring planting, March 15 to May 1. It is well in ordering to make your order for delivery to be as soon as possible rather than a set date. Spring weather often throws us off schedule on certain dates where we could have shipped earlier and the seedlings might have been heeled in. Fall plantings have been made with good results on some of the lighter soils, but we do not recommend this on heavy clay soils due to extensive winter heaving. Heavy sod cover is very necessary if fall planting is done.

## GRAVELY TRACTORS

New Gravelly

### ROTARY MOWER

and Leaf Grinder

- 30" CUT
- FILE SHARPENING

Mows Lawns and  
Tall Weeds  
Grinds Leaves

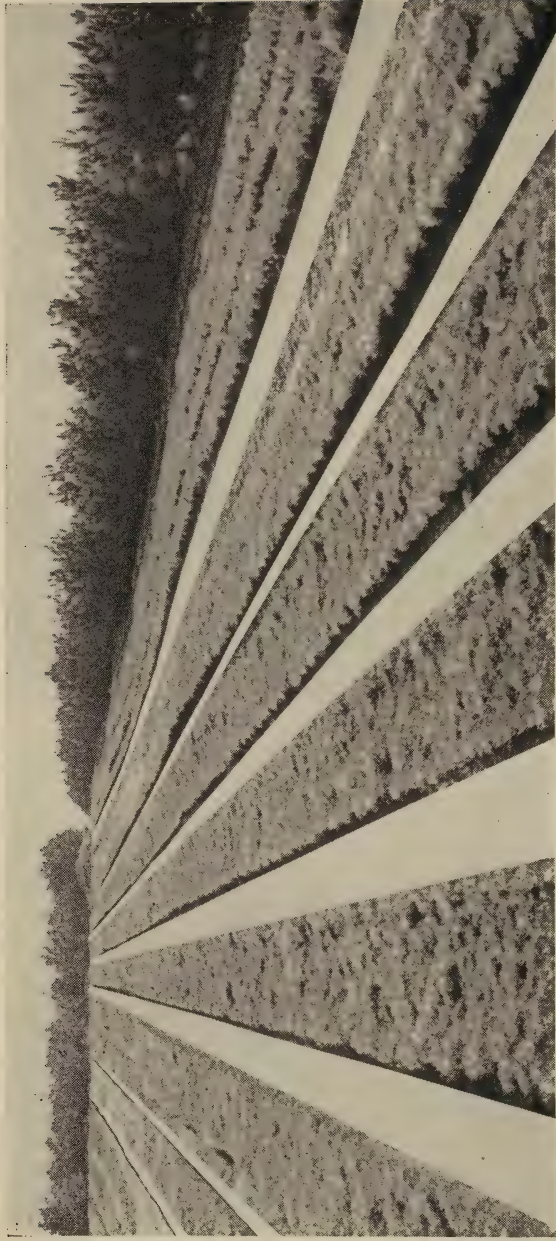


5 H.P.

One of  
21 TOOLS !

We use Gravelly for mowing between rows of Christmas trees. Many of our customers are also reporting wonderful results. We have these tractors in stock at our nursery and will be glad to arrange a demonstration any time by appointment.

Section of  
**ECCLES**  
**NURSERIES**  
Beds of  
Quality  
Evergreen  
Nursery Stock



Your Name.....  
Address.....  
.....

Please  
Print

Shipping Address (If different)  
Name.....  
Address.....  
.....

Shipping Date: ..... Will Call ☐ Express ☐ Parcel Post ☐

| Quantity | Kind | Age | Size | Unit Price | Total Amount |
|----------|------|-----|------|------------|--------------|
|          |      |     |      |            |              |
|          |      |     |      |            |              |
|          |      |     |      |            |              |

Orders to be Accepted must be accompanied by a Deposit of 25%.  
Balance prior to delivery or C.O.D.

Note: Transplants in quantities of more than 200 must be shipped by  
express or picked up.

\*Pennsylvania Sales Tax Exemption Certificate on reverse side of this  
order blank.

Amount of Order . . . . \$.....  
5% discount, 20,000 or more . . . .  
\*3% Sales Tax — Pa. Customers  
Postage charges . . . .  
TOTAL COST . . . .  
Amount enclosed . . . .  
Balance due prior to delivery  
or C.O.D. . . . . \$.....



**EXEMPTION CERTIFICATE**  
Commonwealth of Pennsylvania Selective Sales and  
Use Tax No. 381, Effective March 7, 1956

Date: ..... Purchaser: .....

To: ECCLES NURSERIES Address: .....

Box 65, Rimersburg, Pa. License No.: ..... (if required to be licensed)

I hereby certify that all material, merchandise or goods purchased from you on or after the above date, unless otherwise indicated on the Purchase Order, is intended for the following purpose and therefore exempt from the Pennsylvania Sales and Use Tax:

- ☐ For resale as tangible personal property in its original form.  
☐ To be made a part of or used directly in the production of a Farming, Agricultural or Horticultural product.  
☐ Other (specify) .....

If any of the property purchased by me free of tax, pursuant to the issuance of this certificate, is later used for a taxable purpose, the tax due will be reported directly by me to the Commonwealth as a Use Tax.

Signature of Purchaser or Representative

Title

**False or fraudulent use of the Exemption Certificate is punishable by a fine of \$1,000 or imprisonment for one year or both.**  
The vendor must preserve this certificate in his files and the purchaser must maintain a record of the issuance of this certificate. The certificate is valid for the year 1958 only, and must be reissued annually.

# Terms

This price list cancels all former quotations.

Prices are subject to change without notice.

**SHIPMENTS** — Travel at the risk and cost of the purchaser. Request for parcel post shipment must be accompanied by sufficient postage. Orders may be picked up at the nursery by previous arrangement.

**AS THE STOCK PERMITS** orders will be shipped in order of receipt. Order Early.

**CLAIMS** — For error or count must be made in writing within 10 days of receipt of shipment. Inspect damaged or overdue containers at time of receipt and obtain a report or initiate a claim to the agent. We cannot be responsible for damage or delay enroute but offer every assistance in making claim to forwarder.

**GUARANTEE** — We, Eccles Nurseries, warrant, to the extent of the purchase price, that the nursery stock sold is true to name and as described within recognized tolerances. Seller gives no other or further warranty express or implied and will, under no circumstances, be liable for more than the invoice value at the time of purchase.

**NOTICE** — All stock is offered subject to prior sales. We reserve the right to cancel orders if necessitated by weather or any other reason beyond our control. We are not responsible for results secured in transplanting. C.O.D. orders must be accompanied by 25% of the purchase price.

**ALL PRICES** — F.O.B., Rimersburg, Pa.  
50 of one kind and size sold at 100 rate.

**500 OR MORE** of any one specie and size may be purchased at the 1000 rate.

**WE ARE LOCATED** one-fourth mile north of Rimersburg, Pa., Clarion County on Route No. 68. Visitors welcome.

## PHONE

Office ..... Rimersburg 124-R-2  
Ralph M. Eccles, Residence — Rimersburg 124  
Sunday by appointment only.

## We Are Not Your Competitor

Due to our extensive advertising, Eccles Nurseries receives many inquiries for cut Christmas trees. When your trees are ready advise us of kind, size and quantity that we might direct this business to you, "our customer."

**ECCLES NURSERIES**

**Rimersburg, Pa.**

*Eckels*

**NURSERIES**

**RIMERSBURG, PA.**

**CLARION COUNTY**

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**JAN 10 1958**

U. S. Department of Agriculture